

# Professional Remodeler®

**12 CRAIG DUROSKO:**  
5 more lessons learned

**36 CHRYSALIS AWARDS:**  
Excellence recognized

**54 K&B DESIGN:**  
Cabinet solutions

## forty UNDER 40

Molly Switzer and 39  
of the industry's next  
generation of leaders



2013 & 2012 JESSE H. NEAL  
AWARD WINNER

 **SGC HORIZON**  
a Scranton Gillette  
Communications company

## COURTNEY ROGERS<sup>28</sup>

SENIOR PROJECT DESIGNER  
RENEWAL DESIGN BUILD  
DECATUR, GA.



### EDUCATION

BS, University of Georgia

### ACCOMPLISHMENTS

- Organized first-ever UGA Student Interior Design Association trip to KBIS in Chicago
- Started a design blog called "a CLeaR design"
- Exceeded 2013 personal sales goal by over 25 percent
- Recognized as one of NKBA's 30 Under 30
- Winner, regional Chrysalis Award in 2013 for Kitchen Remodel \$75,000-\$100,000

### EXTRACURRICULAR

- Founding member, MTM The Society, group developed for networking among K&B professionals in the Atlanta area ages 25-35
- NKBA-Ga. "Calla Awards" Planning Committee

### OFF THE CLOCK

- Favorite movie: "Wizard of Oz"
- Favorite food: Italian
- Favorite vacation spot: Sorrento, Italy
- Favorite book: "Tuesdays with Morrie" by Mitch Albom
- Loves playing tennis, spending time outdoors, and traveling

### SECRET LIFE

Used to be a gymnast and was a state champion in the floor exercise



## PAUL HAMTIL<sup>34</sup>

OWNER  
HAMTIL CONSTRUCTION LLC  
ST. LOUIS, MO.

PROFESSIONAL CREDENTIALS  
CR

### ACCOMPLISHMENTS

- Launched business along with partner and brother Dave in 2008, sales grew 20 percent each year
- Revenue projection for 2014 is expected to increase 100 percent over 2012
- Winner, 2013 Best Kitchen Remodel Over \$30,000, NARI Greater St. Louis

### EXTRACURRICULAR

- Board of Directors, NARI Greater St. Louis
- Member of Leadership Team, DesignSpeak St. Louis
- Volunteer, Rebuilding Together St. Louis, Habitat for Humanity, and the Journey Church of St. Louis

### OFF THE CLOCK

- Can't live without: strong coffee
- Favorite movie: "Airplane!"
- Favorite food: BBQ ribs
- Favorite vacation spot: Colorado
- Favorite book: "The Road" by Cormac McCarthy
- Enjoys running, camping, fly-fishing, biking, hiking, and hunting

### SECRET LIFE

Before starting a "temporary" job at father's remodeling business, was enrolled in culinary school and planned to be a chef

## CHAD HATFIELD<sup>39</sup>



OWNER  
HATFIELD BUILDERS &  
REMODELERS  
PLANO, TEXAS

### EDUCATION

BS, Texas Tech University

### PROFESSIONAL CREDENTIALS

CR, CKBR

### ACCOMPLISHMENTS

- Since launching business, remodeling revenues went from \$290,000 in 2008 to \$1.8 million in 2013, a 620-percent increase
- Projecting over \$2 million in sales for 2014
- Winner, 2013 NARI CotY Award for Kitchens between \$40,000-\$80,000, Dallas Chapter

OFF THE CLOCK  
• Can't live without: wife Diane and children Kate and James  
• Can live without: people who do not learn from their mistakes  
• Favorite movie: "Office Space"  
• Favorite food: pizza  
• Favorite vacation spot: Bonaire  
• Favorite book: "The 7 Habits of Highly Effective People" by Stephen Covey  
• Enjoys diving, underwater photography, playing with his children, and skeet shooting

### SECRET LIFE

Descendent of the Hatfield/McCoy family feud, relative Joseph Andrew Hatfield fought in the Revolutionary War



## IGGY FERREIRO<sup>32</sup>

PRESIDENT  
FERREIRO INC., NEWPORT, DEL.

### ACCOMPLISHMENTS

- Increased revenue approximately 25 percent in recent years, current annual revenue is over \$2 million and is expected to increase in 2014
- Established solid network of subcontractors in order to keep margins high and quality of work consistent for every job
- Nearly shut down the business and was within days of closing the doors due to recession; business has been stronger than expected in recent years

### EXTRACURRICULAR

Member, Mitochondrial Disease Foundation of Delaware

### OFF THE CLOCK

- Favorite movie: "Beverly Hills Cop"
- Favorite food: pizza
- Favorite vacation spot: Cancun
- Enjoys golfing with friends and family and playing in non-profit tournaments
- Relaxes at the firing range, sighting in new firearms, and working on target practice

### SECRET LIFE

- Purchased his first home at 20 years old so he could try out remodeling ideas
- Wife started a non-profit organization to raise money for mitochondrial disease research, a disease his son was born with
- Caught a 98-inch bluefin tuna in Outer Banks, N.C.